# **Checklist: What to Know Before Getting a Quote**

#### 1. Know Your Goals

Are you looking for income protection, mortgage protection, final expense, tax-free retirement, or wealth transfer? Knowing your purpose helps choose the right policy type (e.g., Term, Whole Life, IUL, or Annuities).

# 2. Understand Your Budget

How much can you comfortably afford monthly? Life insurance can start as low as \$1/day, but it's important to be realistic.

# 3. Age and Health Matter

The younger and healthier you are, the more affordable your policy will be. Have your height, weight, medications, and health history ready.

#### 4. Know the Coverage Amount You Want

A common guideline is 10x your annual income, but it depends on your family's needs, debts, mortgage, and future plans.

## 5. Decide Who You're Protecting

Think about who your beneficiaries will be-your spouse, children, parents, or business partners.

## 6. Pick the Right Type of Policy

Each type serves a different need. Term covers you for a specific period. Whole and IULs grow cash value. Annuities provide retirement income.

# **Checklist: What to Know Before Getting a Quote**

## 7. Decide on Medical Exam or No Exam

Some policies require a medical exam for the best rates. Others (like Simplified Issue or Guaranteed Issue) do not, but may cost more.

## 8. Be Honest with Your Agent

To get you approved and protect your family, we need accurate info about your health, lifestyle, and goals.

#### 9. Ask Questions

We're here to educate and guide you. No question is too small. Understanding the terms now saves surprises later.

#### 10. Choose a Trusted Broker

At Chico Life Insurance, we shop over 17+ top-rated carriers to get you the best value. Local, licensed, and working nationwide.